



AUSTRALIAN
AIRPORTS
ASSOCIATION

MEMBERSHIP

CONNECTING AUSTRALIAN AIRPORTS
FOR **OVER 30 YEARS**





Join the Australian Airports Association

Be part of the National Airport Community

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THE AUSTRALIAN AIRPORTS ASSOCIATION IS THE NATIONAL VOICE FOR AUSTRALIAN AIRPORTS AND AERODROMES

WELCOME

The Australian Airports Association (AAA) is a not-for-profit profit organisation that has been connecting Australian airports for over 30 years.

The AAA is the national voice that represents the interests of over 250 airports and aerodromes Australia wide – from the local country community landing strip to major international gateway airports. There are a further 100 corporate partners representing aviation stakeholders and organisations that provide goods and services to the airport sector.

The AAA facilitates co-operation among airport members and their many and varied partners in Australian aviation, whilst contributing to an air transport system that is safe, secure, environmentally responsible and efficient for the benefit of all Australians and visitors.

The AAA is the leading advocate for appropriate national policy relating to airport activities, to ensure regular transport passengers, freight, and the community enjoy the full benefits of a progressive and sustainable airport industry.

We need the support of airports and the industry's leading organisations to continue working to secure the future of our airports.

The AAA connects us to the greater aviation industry. We see the AAA as a strategic partner on our airport management team in terms of advocacy, lobbying and facilitation. The key benefit of the AAA for Karratha Airport is that they engage for us at all levels of Government and other organisations offering comprehensible representation.

The AAA also provides possibilities for professional development and networking with airports across the country. The AAA is a vehicle for members to be interconnected and for airport professionals to learn from and support one another to sustain and continually improve our industry. We need a leading advocate to prosecute appropriate national policy relating to airport activities; the AAA provides that voice to the benefit of all airports.

Mitchell Cameron
General Manager
Karratha Airport (Western Australia)

EXCLUSIVE ACCESS TO A WIDE RANGE OF MEMBER SERVICES

Be part of the National Airport Community

When you join the AAA, you are joining a community of people working to deliver a safe and reliable airport system for all Australians and visitors. The AAA works with members to equip them with networks, knowledge and support to secure the future of our airports.

Industry Representation to Government

The AAA is the nationally recognised voice of Australia's airports and represents members on a number of Government committees and working groups. The AAA's high profile enables the Association to be influential and the respected voice for appropriate national policy relating to airport activities.

Policy and Advocacy

The AAA takes an active role in policy matters and advocacy on behalf of the industry via monitoring proposed legislation and regulations and making submissions and advocating on behalf of industry where appropriate.

We regularly make submissions to inquiries or issues papers on critical issues that impact our industry by the Department of Infrastructure and Regional Development, the Office of Transport Security, the Civil Aviation Safety Authority, the Productivity Commission and ad hoc Parliamentary Inquiries.

The AAA also generates publications to push issues of concern to industry. Publications include the 'Aviation Policy Priorities for South Australia', 'Policy Priorities' paper in the lead up to the 2013 Commonwealth election and an 'Issues Paper' on proposed industry changes to the Manual of Standards Part 139.

Member Working Groups

The AAA policy and advocacy program is led by its Working Groups and all members are invited to participate. The Working Groups contribute to the work of the association and provide excellent networking opportunities.

The AAA has working groups in the following areas:

- » Emergency Management
- » Standards
- » Planning
- » Major and Regional Airport Security
- » Small Regional Aerodromes
- » Technical
- » Education
- » Public Affairs
- » Corporate

Industry Research

The AAA undertakes major research on behalf of the industry. To date major projects include the Deloitte Access Economics Connecting Australia report on 'The economic and social contribution of Australia's airports' and a paper on 'Australia's regional airports – Facts, myths and challenges'. The AAA's most recent work includes the development of a 'Regional Airport Master Planning Guideline'.



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The AAA represents the needs of remote to large capital city airports and provides valuable services such as advocacy to all levels of government, aviation industry and the community. Through AAA events, we are able to network with other airports to discuss current issues, trends, technology and legislation impacting airports.

The AAA does a terrific job negotiating with the Australian military over landing fees and processes payments on our behalf. The AAA is a vital organisation to be a member of, and has provided assistance to ably assist Dubbo in operating a viable airport in regional Australia.

Lindsay Mason
Manager Airport Operation
Dubbo City Regional Airport (New South Wales)

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ACTIVE AIRBORNE

JOIN THE NATIONAL ASSOCIATION FOR AUSTRALIAN AIRPORTS

Templates and Information for Running an Airport

Over the years the AAA has developed a library of industry publications and briefs to assist members with the day to day operation of their airports.

Resources available include:

- » Regional Airport Master Planning Guideline
- » Emergency Planning in Australia – a guide to preparing your emergency plan
- » The Pavement Concession Calculator
- » Aerodrome induction templates
- » LED Airport Lighting sample payback calculator

Information is also available on disability plans, environmental sustainability guidelines, DAMP, standard forms and templates, ground safety material, examples of airport Master Plans, Wildlife Hazard Management Templates and runway resealing and runway safety templates. This information is regularly updated and is exclusively for the use of AAA members.

Member Advice

Running an airport is complex. The team at the AAA provide a knowledgeable and reliable source of advice on issues that impact airport operations. The AAA team can also assist with putting you in contact with the right person from within the AAA membership or government. The AAA eNewsletter also provides an excellent forum to gain industry assistance free of charge.

Airport eNewsletter and Online Members Centre

The AAA keeps you up to date with key trends and changes impacting the airport sector. The AAA's weekly eNewsletter the 'Airport Alert' provides members with information about AAA activities, latest technical updates, industry and member news as well as employment opportunities and events. Membership also provides exclusive access to the 'Members Centre' on the AAA website which includes division updates, working group material, policy papers and templates.

Department of Defence Payments

The AAA has an exclusive contract with the Department of Defence to process payments for Defence landings at our member's airports. The AAA is able to identify, validate and process payments for the landings and remit funds directly to eligible airports. This program delivers significant financial benefit to member airports.

Training and Education

The AAA successfully applied for National Workforce Development Funding from the Commonwealth Government which has allowed for 200+ candidates from around Australia to complete a subsidised Certificate III in Ground Operations. The AAA is expanding its training offering with webinars and face to face sessions.



BE A PART OF THE NATIONAL AIRPORT COMMUNITY

AAA State Divisions

Networking with airport executives to share issues, difficulties and information helps to create useful support networks. The AAA hosts 10+ state based divisional meetings each year, which members can attend for information on the latest technical and operational industry issues impacting their airports.

The AAA arranges for airport related regulators and government agencies to attend State Division meetings to provide members with direct access to decision-makers. These meetings are excellent networking opportunities which often include dinners for members to establish relationships.

Corporate members have the opportunity to promote their business at these events through attendance, speaking on the program and sponsorship.

Industry Job Advertisements

Members have access to free job advertising in the AAA eNewsletter the 'Airport Alert', which assists with recruiting the best candidates.

Industry Supplier Directory

The AAA publishes online an Industry Supplier Directory to showcase corporate organisations that actively support the airport industry through their membership of the Association. The directory is a valuable resource for airport members when contacting suppliers for goods and services.

Promote Your Support of the Industry

As a AAA member you have the opportunity to promote your membership of the Association by including our logo in your business communications such as email communication and on your company website. Use of the AAA logo is via license agreement.

AAA National Airport Industry Awards

The AAA National Airport Industry Awards have a long history of recognising excellence at airports. Each year a specialist judging panel assess entries against set criteria. Awards are presented for 'Airports of the year' in each member category as well as for individual and team excellence and for corporate projects of the year. The prestigious awards are an integral part of the AAA National Conference each year.

Get Your Entire Organisation Involved

There are no restrictions on which employees can be nominated to take part in AAA events or to receive AAA benefits. Each member of your organisation can receive the weekly eNewsletter, have a login for the Members Centre on the AAA website and attend AAA events at discounted rates. This maximises the benefit your organisation can gain from AAA membership.



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We have benefited greatly over the many years of corporate membership of the AAA not only with an increased profile for our company, but also by keeping in touch with our customers and their problems and needs. AAA Regional meetings, forums and the Annual Conference have provided a terrific opportunity to meet not only our customers, but also the regulators and to keep abreast of the latest developments in the industry.

Meryl Ellsmore
Customer Service Manager
Safegate Australia

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Australian airports are, for the most part, individual and isolated facilities with limited resource to work with airlines, regulatory bodies and government. Our experience in this industry has shown, time and again, that these airports have common issues, opportunities and goals that can be better handled with a team approach.

The AAA makes that happen. Through the AAA, member airports have accomplished many things that would simply be impossible if we weren't in this together. From an improved defence force payment system to a closer working relationship with the regulatory bodies that guide us, the AAA has worked hard and delivered strong results for its members.

Mount Gambier Airport has greatly benefited from being a member of the AAA by helping build strong relationships with other operators around Australia which now enables us to learn from the best practices of more than 200 member airports across the country. This has enabled us to continually improve our services and facilities making our AAA membership a valuable investment in our future.

Paul McFarlane
Airport Compliance Officer
Mount Gambier Airport (South Australia)

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AAA EVENTS PROVIDE VALUABLE TRAINING AND NETWORKING OPPORTUNITIES

Major Industry Events

The **AAA National Conference** is the largest aviation conference and trade exhibition in Australia, with over 550 attendees meeting annually to hear from a wide range of industry leaders to discuss relevant issues to airports of all sizes.

The AAA National Conference includes **Technical Workshops, a Commercial Forum, Industry Exhibition, Airport Industry Awards and Gala Dinner.**

The **AAA Airport Operations Forum** and **Pavements and Lighting Forum** are also opportunities to discuss technical issues, new technologies and challenges that airports face on a day-to-day basis including airfield regulation and safety through a variety of case studies based on airport operations projects.

The **AAA National Airport Industry Awards** celebrate and honour contributions and achievements made by AAA Members each year. The awards seek to acknowledge the organisations and individuals who achieve excellence within Australia's airport industry.

Airport Safety Week sees operators across Australia and New Zealand come together to promote airport safety amongst employees, local communities and the public to encourage safety around airports.

Members receive discounted registration fees to attend AAA events.



BENEFIT FROM RESOURCES, NEWS, PROFESSIONAL DEVELOPMENT, EVENTS AND NETWORKING OPPORTUNITIES

Corporate Membership

As a corporate member of the AAA you will be contributing to the future of our industry as well as benefiting from resources, news, professional development, events and networking opportunities.

Top 10 values of AAA membership to your organisation

- » Invitations to attend AAA state based divisional meetings to promote your business through attendance, speaking in the program and sponsorship. Divisional meetings are also an opportunity to have direct access to airport related regulators and government agencies as well as network with members.
- » Recognition on the AAA's website and in the AAA's Industry Supplier Directory which is a valuable resource for airport members for contacting suppliers for goods and services.
- » Opportunity to promote your membership of the Association by including our logo in your business communications such as email communication and on your company website.
- » Networking opportunities and discounted registration to attend AAA events as well as the opportunity to advertise products and services to AAA members as part of sponsored AAA events.
- » There are no restrictions on which employees can be nominated to take part in AAA events or to receive AAA benefits. Each member of your organisation can receive the weekly Airport Alert eNewsletter, have a login for the Members Centre on the AAA website and attend AAA events at discounted rates. This maximises the benefit your organisation can gain from AAA membership.
- » Free subscription to our weekly eNewsletter the 'Airport Alert' featuring the latest in airport news from around Australia as well as advertising in the Airport Alert as part of your membership.
- » Access to a growing range of resources in the Members Centre on the AAA website including the latest industry research and publications produced by the AAA.
- » Involvement in key industry programs and opportunities to contribute to the discussion and planning around programs dedicated to the future of airports, and the aviation industry.
- » Alliance benefits and links with affiliated organisations, including the Civil Aviation and Safety Authority and Airservices Australia.
- » Advocacy benefits with the AAA acting as a respected and powerful voice within the industry interacting with all levels of government.



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Being a corporate member of the AAA has provided Fulton Hogan with significant access to the vast majority of Australia's Airport owners through functions, events and the national annual conference. Not only does the AAA welcome and encourage participation by corporate members, but it is also respectful of corporate needs and desires as well as recognising the achievements of corporate members through national awards. Corporates are also encouraged to actively participate and, where appropriate, influence AAA initiatives and events. Being a AAA corporate member is more like being a trusted advisor. The ability to visit a lot of clients and potential clients in one location at the same time is invaluable and a lot more cost effective than individual visits.

Greg White
Airports Technical Manager
Fulton Hogan

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The AAA gives all airports a voice in how they should be regulated and the changes that need to be made to make practical operation more efficient. Importantly, the AAA has the credibility to ensure that Governments listen when the AAA speaks.

From the Latrobe Regional Airport's perspective, I cannot speak highly enough of the AAA's attention to facilitating training programs, providing technical and operational forums, and industry networking opportunities.

Neil Cooper
General Manager
La Trobe Regional Airport (Victoria)

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BE PART OF THE NATIONAL AIRPORT COMMUNITY

Membership

The AAA welcomes all organisations in the aviation industry as well as airports and aerodromes Australia wide – from the local country community landing strip to major international airports.

As a member you will be contributing to the future of our industry as well as benefiting from leadership, advice, resources, news, professional development, events and networking opportunities.

To become a member visit

www.airports.asn.au/membership

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I have been a corporate member of the AAA for a number of years and have found it invaluable for my airport planning business. Being a member of AAA enables me to be kept up to date with industry news and technical developments in the airport industry. Through the AAA I am also able to attend various seminars and networking events which not only assist with my professional development but also provide excellent business development opportunities. I would recommend AAA membership to any consultants working in the airports industry.

Trent Kneebush
Managing Director
Kneebush Planning

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