



AUSTRALIAN
AIRPORTS
ASSOCIATION

Partnership & Exhibition Prospectus

Pavements & Lighting Forum 2023

Thursday 11 & Friday 12 May 2023
Hotel Grand Chancellor Hobart

WWW.AIRPORTS.ASN.AU



INVITATION TO PARTNER

It is with great pleasure that we invite you to the 2023 Australian Airports Association's (AAA) biennial Pavements and Lighting Forum, being held at the Hotel Grand Chancellor Hobart.

In 2023, the Pavements and Lighting Forum will take place on Thursday 11 and Friday 12 May. The AAA Pavements and Lighting Forum forms part of the AAA's commitment to provide the aviation industry with comprehensive technical training.

This year, the Forum will feature an exhibition area, catering and more opportunities for networking between sessions. With a view to increase networking opportunities throughout, there will also be two evening networking functions taking place on the Wednesday and Thursday evenings.

With the ever increasing popularity of the Forum we are expecting more than 180 regional and major airport representatives to attend this specialised event.

Partnering and exhibiting at the Forum is a great way to show your support and commitment to the industry and showcase your company to a broad range of key decision makers, industry professionals and stakeholders.

This Forum is the only event of this nature held in Australia and is an invaluable opportunity for you to engage with industry professionals.

We look forward to partnering with you for this exciting event and seeing you in Hobart.

James Goodwin
Chief Executive
Australian Airports Association

The Australian Airports Association (AAA) is a non-profit organisation that was founded in 1982 in recognition of the real need for one coherent, cohesive, consistent and vital voice for aerodromes and airports throughout Australia.

The AAA represents the interests of more than 340 airports and aerodromes Australia wide – from the local country community landing strip to major international gateway airports.

The AAA also represents more than 150 aviation stakeholders and organisations that provide goods and services to airports.



PARTNERSHIP BENEFITS

The **Pavements & Lighting Forum** provides excellent partnership and branding opportunities.

Being a Pavements and Lighting Forum Partner of this specialised event, is a unique way to promote your business, support your brand and maintain a high profile amongst the aviation industry before, during and after the Forum.

The Pavements and Lighting Forum will address technical issues as well as challenges facing Australian airports and aerodromes. This event provides a learning environment dedicated to the exchange of ideas, identifying solutions, showcasing industry best practice as well as providing networking opportunities throughout the Forum and at the evening networking functions.

We encourage you to take advantage of these unique opportunities to expose your brand to regional and major airport representatives and be part of the Pavements and Lighting Forum and event success.

As a Pavements and Lighting Forum Partner, you will have the opportunity to:

- Market your product and/or service at a national forum, whilst regain your profile within the industry and add value and exposure to your brand
- Reach hundreds of Australian industry leaders and decision-making delegates from major and regional airports
- Attend a Forum renowned for its success in bringing industry together to discuss key issues and identify solutions for the industry
- Listen to engaging national speakers who are leaders within their field of expertise
- Demonstrate your commitment to the aviation industry

Partnership packages are outlined on the following pages. If there is not a package that suits your organisational goals, we would be happy to tailor a package to suit your needs.

We look forward to partnering with you on this specialised industry event.

DETAILS

Pavements & Lighting Forum 2023

Pavements Workshop 2023

EVENING NETWORKING FUNCTIONS



Thursday 11 & Friday 12 May 2023

Hotel Grand Chancellor Hobart

Thursday – 9am to 5pm

Friday – 9am to 3.30pm



Wednesday 10 May 2023

Hotel Grand Chancellor Hobart

9am to 5pm



Wednesday 10 May 2023

Taste of Tasmania

Waterline, Brooke Street Pier

6.30pm to 9.30pm

Dress: Business/smart casual



Thursday 11 May 2023

Networking Cocktail Event

AURA Rooftop

7pm to 10pm

Dress: Business/smart casual



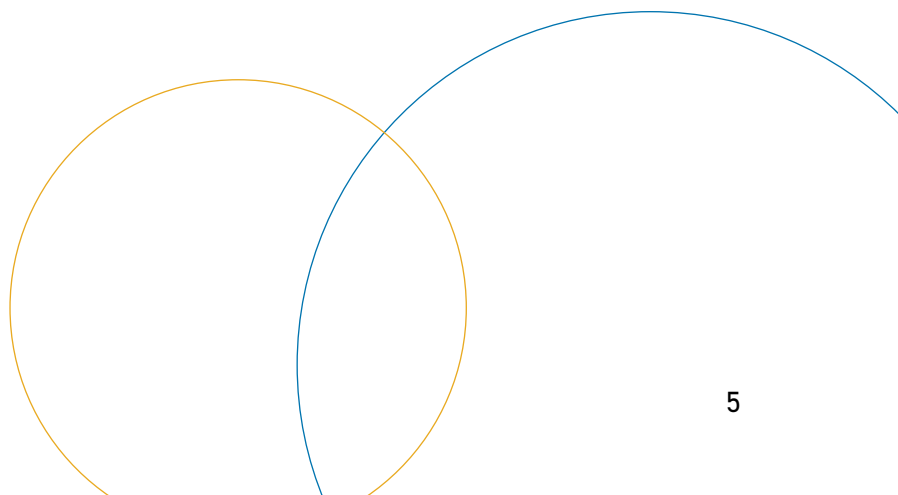


DELEGATE PROFILE

The Pavements and Lighting Forum 2023 will provide **direct access to more than 180 delegates** and **leading decision makers** within the aviation industry, including:

- Airport Managers
- General Managers
- Project Managers
- Airport Operations Officers
- Airfield Managers
- Engineers
- Aviation Safety Officers
- Infrastructure Maintenance Supervisors
- Aerodrome Reporting Officers
- Operation Managers
- Site Managers

As with previous Pavement and Lighting Forums, the delegates attending the event are expected to come from across Australia.



REGISTRATION

Pavements & Lighting Forum 2023

Pricing includes both evening networking events

AAA Airport Member (Workshop and P&L Forum)	\$1,760
AAA Airport Member (P&L Forum)	\$1,320
AAA Corporate Member (Workshop and P&L Forum)	\$2,200
AAA Corporate Member (P&L Forum)	\$1,760
Non Member (Workshop and P&L Forum)	\$3,300
Non Member (P&L Forum)	\$2,200

Additional Social Functions Tickets

Taste of Tasmania Networking Event	\$165
Networking Cocktail Event	\$165

All registration fees include GST

PAVEMENTS AND LIGHTING FORUM PARTNERSHIP PACKAGES

Opportunities available at a glance:

PARTNERSHIP CATEGORY	NUMBER OF PACKAGES AVAILABLE	PRICE (excludes GST)
Platinum Partner	1	\$12,000
Gold Partner	1	\$8,000
Event Partner	4	\$6,000
Taste of Tasmania Networking Function Partner	1	\$7,000
Networking Cocktail Function Partner	1	\$7,000
Coffee Station & Catering Partner	1	\$6,500
Lanyard Partner	1	\$3,500
Printed Program Partner	1	\$3,500

ADVERTISING OPPORTUNITIES

Full Page	Unlimited	\$1,000
Half Page	Unlimited	\$750
Quarter Page	Unlimited	\$500

PARTNERSHIP OPPORTUNITIES



PAVEMENTS AND LIGHTING FORUM PARTNERSHIP PACKAGES

Platinum Partner \$12,000 plus GST (ONE AVAILABLE)

As the Pavements and Lighting Forum Platinum Partner, you will receive significant exposure in the lead up to, as well as throughout the Forum. You will have the opportunity to showcase your organisation to key decisionmakers in airport operations throughout Australia.

PARTNER RECOGNITION

- The opportunity to give a five minute welcome address to open the Forum on Day 1.
- Acknowledgment as the Pavements and Lighting Forum Platinum Partner in the lead up to the Forum including the AAA Airport Alert electronic newsletter distributed to more than 2,000 AAA members each week, AAA website (with a link to your company website), Forum electronic marketing and across AAA social media channels.
- Verbal acknowledgment throughout the Forum as the Pavements and Lighting Forum Platinum Partner.
- Prominent logo placement on promotional material including the Forum program and PowerPoint slides displayed during the Forum.
- Inclusion of a 200-word company profile in the Pavements and Lighting Forum printed program, including contact details.

PARTNER PROMOTION

- Speaking opportunity to give a 30-minute keynote presentation (please note the presentation must be a topic as agreed with the AAA).
- One full page advertisement to be included in the Pavements and Lighting Forum printed program (artwork to be provided by the partner).
- Dedicated Pavements and Lighting Forum social media content, identifying your organisation as the Platinum Partner, that you can share across your own social media networks in the lead up to the event.
- Email signature promoting your organisation as the Platinum Partner which can be used on your own company email signature blocks in the lead up to the event.

REGISTRATION INCLUSIONS

- Three complimentary Pavements and Lighting Forum registrations, including tickets to both evening networking functions, valued at \$5,280.
- Additional registrations can be purchased at the Airport Member rate for your team members rather than the Corporate Member rate.

EXHIBITION INCLUSIONS

- Double exhibition booth (6m x 2m) within the exhibition area (please refer to the exhibition section of this document for full inclusions).
- Four exhibitor passes which includes all catering and both evening networking functions.

ACCESS TO DELEGATES

- Access to the delegate list (subject to the Privacy Act) two weeks prior to the Forum and a final delegate list one week after the Forum.

PAVEMENTS AND LIGHTING FORUM PARTNERSHIP PACKAGES

Gold Partner \$8,000 plus GST (ONE AVAILABLE)

As the Pavements and Lighting Forum Gold Partner, you will receive wide exposure in the lead up to, as well as, throughout the Forum. You will have the opportunity to showcase your organisation to key decision makers in airport operations throughout Australia.

PARTNER RECOGNITION

- Acknowledgment as the Pavements and Lighting Forum Gold Partner in the lead up to the Forum including the AAA Airport Alert electronic newsletter distributed to more than 2,000 AAA members each week, AAA website (with a link to your company website), Forum electronic marketing and across AAA social media channels.
- Verbal acknowledgment throughout the forum as the Pavements and Lighting Forum Gold Partner.
- Prominent logo placement on promotional material including the Forum program and PowerPoint slides displayed during the Forum.
- Inclusion of a 150-word company profile in the Pavements and Lighting Forum printed program, including contact details.

PARTNER PROMOTION

- Speaking opportunity to give a 30-minute presentation (please note the presentation must be a topic as agreed with the AAA).
- One half page advertisement to be included in the Pavements and Lighting Forum printed program (artwork to be provided by the partner).
- Dedicated Pavements and Lighting Forum social media content, identifying your organisation as the Gold Partner which you can share across your own social media networks in the lead up to the event in the lead up to the event.
- Email signature promoting your organisation as the Gold Partner which can be used on your own company email signature blocks in the lead up to the event.

REGISTRATION INCLUSIONS

- Two complimentary Pavements and Lighting Forum registrations, including tickets to both evening networking events, valued at \$3,520.
- Additional registrations can be purchased at the Airport Member rate for your team members rather than the Corporate Member rate.

EXHIBITION INCLUSIONS

- Exhibition booth (3m x 2m) within the exhibition area (please refer to the exhibition section of this document for full inclusions).
- Two exhibitor passes which includes all catering and both evening networking functions.

ACCESS TO DELEGATES

- Access to the delegate list (subject to the Privacy Act) two weeks prior to the Forum and a final delegate list one week after the Forum.

PAVEMENTS AND LIGHTING FORUM PARTNERSHIP PACKAGES

Event Partner \$6,000 plus GST (FOUR AVAILABLE)

There are four Event Partner opportunities available for the Pavements and Lighting Forum. Your organisation will receive brand exposure in the lead up to and throughout the Forum.

PARTNER RECOGNITION

- Acknowledgment as the Pavements and Lighting Forum Event Partner in the lead up to the Forum including the AAA Airport Alert electronic newsletter distributed to more than 2,000 AAA members each week, AAA website (with a link to your company website), Forum electronic marketing and across AAA social media channels.
- Verbal acknowledgment throughout the Forum as the Pavements and Lighting Forum Event Partner.
- Logo placement on promotional material including the Forum program and PowerPoint slides displayed during the Forum.
- Inclusion of a 100-word company profile in the Pavements and Lighting Forum printed program, including contact details.

PARTNER PROMOTION

- One quarter page advertisement to be included in the Pavements and Lighting Forum printed program (artwork to be provided by the partner).
- Dedicated Pavements and Lighting Forum social media content, identifying your organisation as the Event Partner which you can share across your own social media networks in the lead up to the event.
- Email signature promoting your organisation as the Event Partner which can be used on your own company email signature blocks in the lead up to the event.

REGISTRATION INCLUSIONS

- Two complimentary Pavements and Lighting Forum registrations, including the both evening networking functions, valued at \$3,520.

ACCESS TO DELEGATES

- Access to the delegate list (subject to the Privacy Act) two weeks prior to the Forum and a final delegate list one week after the Forum

PAVEMENTS AND LIGHTING FORUM PARTNERSHIP PACKAGES

Taste of Tasmania Networking Function Partner \$7,000 plus GST (ONE AVAILABLE)

Beyond mountain and river, Hobart's culinary experiences thrive – shaped by nature and the local spirit of adventure. Join us at Waterline Brooke Street Pier for a relaxed evening of drinks, interactive food stations and canapes perfectly highlighting Tasmania's world class regional produce. This event will take place on Wednesday 10 May from 6.30pm to 9.30pm.

PARTNER RECOGNITION

- Acknowledgment as the Taste of Tasmania Networking Function Partner in the lead up to the Forum including the AAA Airport Alert electronic newsletter distributed to more than 2,000 AAA members each week, AAA website (with a link to your company website), Forum electronic marketing and across AAA social media channels.
- Verbal acknowledgment throughout the Forum as the Pavements and Lighting Forum Taste of Tasmania Networking Function Partner.
- Prominent logo placement on promotional material including the Forum program and PowerPoint slides displayed during the Forum.
- Inclusion of a 100-word company profile in the Pavements and Lighting Forum printed program, including contact details.

PARTNER PROMOTION

- Five minute speaking opportunity to welcome attendees to the networking function.
- Company branding displayed at the event.
- Opportunity to brand the event space, in consultation with the AAA.
- Opportunity to provide promotional material for all attendees at the Taste of Tasmania Networking Function Partner.
- Dedicated Pavements and Lighting Forum social media content, identifying your organisation as the Taste of Tasmania Networking Function Partner which you can share across your own social media networks in the lead up to the event.
- Email signature promoting your organisation as the Taste of Tasmania Networking Function Partner which can be used on your own company email signature blocks in the lead up to the event.

REGISTRATION INCLUSIONS

- One complimentary Pavements and Lighting Forum registration, which includes both evening networking events, valued at \$1,760.
- Four additional tickets to the networking function, to allow you to maximise the presence of your staff at this event, valued at \$660.

ACCESS TO DELEGATES

- Access to the delegate list (subject to the Privacy Act) two weeks prior to the Forum and a final delegate list one week after the Forum.

PAVEMENTS AND LIGHTING FORUM PARTNERSHIP PACKAGES

Networking Cocktail Function \$7,000 plus GST (ONE AVAILABLE)

Centrally located on level 12 of the Crowne Plaza Hotel in Hobart's CBD, enjoy Tasmanian local produce and beverages, whilst enjoying the views of the Derwent River and kunanyi/Mount Wellington. This event will take place on Thursday 11 May from 7pm to 10pm.

PARTNER RECOGNITION

- Acknowledgment as the Networking Cocktail Function Partner in the lead up to the Forum including the AAA Airport Alert electronic newsletter distributed to more than 2,000 AAA members each week, AAA website (with a link to your company website), Forum electronic marketing and across AAA social media channels.
- Verbal acknowledgment throughout the Forum as the Pavements and Lighting Forum Taste of Tasmania Networking Function Partner.
- Prominent logo placement on promotional material including the Forum program and PowerPoint slides displayed during the Forum.
- Inclusion of a 100-word company profile in the Pavements and Lighting Forum printed program, including contact details.

PARTNER PROMOTION

- Five minute speaking opportunity to welcome attendees to the networking function.
- Company branding displayed at the event.
- Opportunity to brand the event space, in consultation with the AAA.
- Opportunity to provide promotional material for all attendees at the Networking Cocktail Function Partner.
- Dedicated Pavements and Lighting Forum social media content, identifying your organisation as the Networking Cocktail Function Partner which you can share across your own social media networks in the lead up to the event.
- Email signature promoting your organisation as the Networking Cocktail Function Partner which can be used on your own company email signature blocks in the lead up to the event.

REGISTRATION INCLUSIONS

- One complimentary Pavements and Lighting Forum registration, which includes both evening networking events, valued at \$1,760.
- Four additional tickets to the networking function, to allow you to maximise the presence of your staff at this event, valued at \$660.

ACCESS TO DELEGATES

- Access to the delegate list (subject to the Privacy Act) two weeks prior to the Forum and a final delegate list one week after the Forum.

PAVEMENTS AND LIGHTING FORUM PARTNERSHIP PACKAGES

Coffee Station & Catering Partner \$6,500 plus GST (ONE AVAILABLE)

As the Pavements and Lighting Forum Coffee Station & Catering Partner, you will receive brand exclusivity across all catering breaks throughout the two-day Forum. This service has been well received and used frequently by delegates during previous Forums.

PARTNER RECOGNITION

- Acknowledgment as the Pavements and Lighting Forum Coffee Station & Catering Partner in the lead up to the Forum including the AAA Airport Alert electronic newsletter distributed to more than 2,000 AAA members each week, AAA website (with a link to your company website), Forum electronic marketing and across AAA social media channels.
- Verbal acknowledgment throughout the Forum as the Pavements and Lighting Forum Coffee Station & Catering Partner.
- Logo placement on promotional material including the Forum program and PowerPoint slides displayed during the Forum.
- Inclusion of a 100-word company profile in the Pavements and Lighting Forum printed program, including contact details.
- Brand recognition at catering and coffee cart stations within the exhibition area.
- Branded coffee cups to be used at the coffee station (maximum of 1,000 cups provided).

PARTNER PROMOTION

- Opportunity to provide promotional material at the catering and coffee cart stations (subject to AAA's approval).
- One half page advertisement to be included in the Pavements and Lighting Forum printed program (artwork to be provided by the partner).
- Dedicated Pavements and Lighting Forum social media content, identifying your organisation as the Coffee Station & Catering Partner which you can share across your own social media networks.
- Email signature promoting your organisation as the Coffee Station & Catering Partner which can be used on your own company email signature blocks.

ACCESS TO DELEGATES

- Access to the delegate list (subject to the Privacy Act) two weeks prior to the Forum and a final delegate list one week after the Forum.

PAVEMENTS AND LIGHTING FORUM PARTNERSHIP PACKAGES

Printed Program Partner \$3,500 plus GST (ONE AVAILABLE)

As the exclusive Printed Program Partner, the printed programs will be utilised by delegates and used as a quick reference to help navigate their way through the Forum.

PARTNER RECOGNITION

- Acknowledgment as the Pavements and Lighting Forum Printed Program Partner in the lead up to the Forum including the AAA Airport Alert electronic newsletter distributed to more than 2,000 AAA members each week, AAA website (with a link to your company website), Forum electronic marketing and across AAA social media channels.
- Verbal acknowledgment throughout the Forum as the Pavements and Lighting Forum Printed Program Partner.
- Logo placement on the PowerPoint slides displayed during the Forum.
- Inclusion of a 100-word company profile in the Pavements and Lighting Forum printed program, including contact details.
- Your company logo to appear on the front cover of the printed program.

PARTNER PROMOTION

- Full page advertisement to be included on the back cover of the printed program (artwork to be provided by the partner).
- Dedicated Pavements and Lighting Forum social media content, identifying your organisation as the Printed Program Partner which you can share across your own social media networks in the lead up to the event.
- Email signature promoting your organisation as the Printed Program Partner which can be used on your own company email signature blocks in the lead up to the event.

ACCESS TO DELEGATES

- Access to the delegate list (subject to the Privacy Act) two weeks prior to the Forum and a final delegate list one week after the Forum.

PAVEMENTS AND LIGHTING FORUM PARTNERSHIP PACKAGES

Lanyard Partner \$3,500 plus GST (ONE AVAILABLE)

As the exclusive Lanyard Partner, your company logo will be on the lanyards worn by all delegates, speakers, exhibitors and partners at the Pavements and Lighting Forum. Please note that confirmation of partnership will need to be by Friday 7 April 2023 to ensure the lanyards are manufactured and delivered in time for the Forum.

PARTNER RECOGNITION

- Acknowledgment as the Pavements and Lighting Forum Lanyard Partner in the lead up to the Forum including the AAA Airport Alert electronic newsletter distributed to more than 2,000 AAA members each week, AAA website (with a link to your company website), Forum electronic marketing and across AAA social media channels.
- Verbal acknowledgment throughout the Forum as the Pavements and Lighting Forum Lanyard Partner.
- Logo placement on promotional material including the Forum program and PowerPoint slides displayed during the Forum.
- Inclusion of a 100-word company profile in the Pavements and Lighting Forum printed program, including contact details.
- Your company logo to appear on all lanyards. Please note your company logo will appear alongside the AAA logo on the lanyards.

PARTNER PROMOTION

- One quarter page advertisement to be included in the Pavements and Lighting Forum printed program (artwork to be provided by the partner).
- Dedicated Pavements and Lighting Forum social media content, identifying your organisation as the Lanyard Partner which you can share across your own social media networks in the lead up to the event.
- Email signature promoting your organisation as the Lanyard Partner which can be used on your own company email signature blocks in the lead up to the event.

ACCESS TO DELEGATES

- Access to the delegate list (subject to the Privacy Act) two weeks prior to the Forum and a final delegate list one week after the Forum.

PAVEMENTS AND LIGHTING FORUM PARTNERSHIP PACKAGES

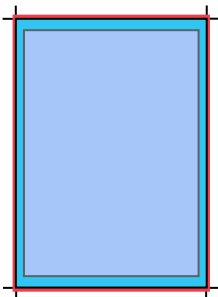
ADVERTISING OPPORTUNITIES

The printed program will be given to all delegates, speakers and exhibitors attending the Forum.

- Full page printed program advert – \$1,000 + GST
- Half page printed program advert – \$750 + GST
- Quarter page printed program advert – \$500 + GST

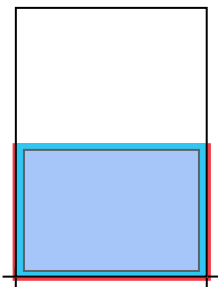
ADVERTISEMENT SIZES

A4 print specifications and advertisement sizes



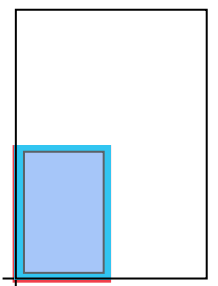
Full Page

	Width		Height
■ Trim Size:	210mm	x	297mm
■ Bleed Size:	216mm	x	303mm
<i>*3mm bleed all around</i>			
■ Type Area:	190mm	x	277mm



Half Page Horizontal

	Width		Height
■ Trim Size:	210mm	x	144mm
■ Bleed Size:	216mm	x	150mm
<i>*3mm bleed all around</i>			
■ Type Area:	190mm	x	134.2mm



Quarter Page

	Width		Height
■ Trim Size:	93mm	x	135mm

OUR COMMITMENT TO YOU

The Australian Airports Association is committed to long-term relationships with our Partners and will ensure that your experience as a Partner meets your expectations.

OUR COMMITMENT TO YOU INCLUDES:

- Direct point of contact with the Senior Manager - Events & Partnerships with prompt response to your queries.
- Maximising the exposure of your partnership by ensuring your brand is prominently displayed on the AAA website and other marketing material as per the inclusions of the secured partnership package.
- Clear and timely information regarding your partnership package and the logistics of executing this partnership.
- Willingness to tailor your package to include additional or alternative leveraging opportunities to maximise the opportunity to showcase your business.

CONTACT DETAILS

Erin Livingston

Senior Manager - Events & Partnerships

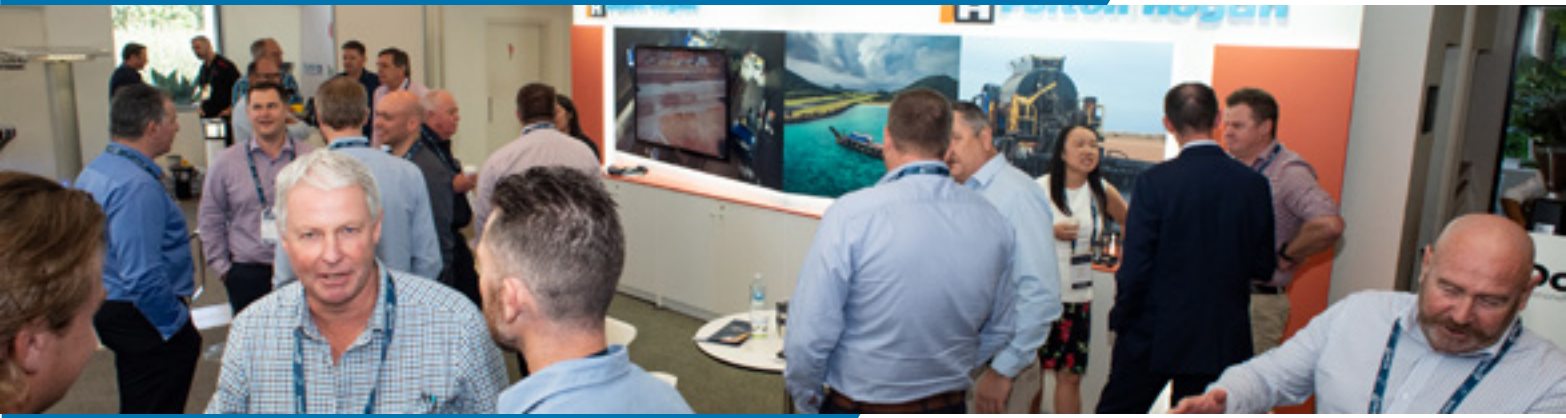
0429 589 066

elivingston@airports.asn.au

www.airports.com.au

EXHIBITION OPPORTUNITIES





EXHIBITION

The **Pavements and Lighting Forum exhibition** is the primary networking space for delegates, speakers, partners and exhibitors.

Following the success of the exhibition area at the 2021 Pavements and Lighting Forum, we will again include an exhibition area for delegates to gather and interact with industry suppliers. In 2023, the exhibition area will make the perfect location for delegates to mingle during the session breaks. The program will be designed to maximise the opportunity for delegates to visit the exhibition. The catering breaks will be located within the exhibition space.

The exhibition package will include exhibitor passes which provide access to the exhibition for both days, including all catering, as well as both evening networking events. The Forum plenary sessions are not included in the exhibitor passes.

Early confirmation of your booth(s) will enable you to select your preferred space on the floor plan. The Platinum, Premium and Event partners will receive priority placement subject to confirmation of partnership and availability of space at time of confirmation.

Please note booth allocations are on a first-come, first-served basis.

EXHIBITION BOOTH

INVESTMENT (BOOTHS 2-11)

\$4,000 (ex GST) AAA Members | \$5,000 (ex GST) Non-Members

BOOTH INCLUSIONS

- 3m wide x 2m deep booth
- 2.5m high walls (overall)
- Standard fascia signage to all fronts and side where applicable (up to 30 black characters, in capitals, on white PVC panel)
- 2 x LED spotlights
- 1 x 4amp power supply with 4-way power board
- One trestle table, two chairs and tablecloth

INVESTMENT (BOOTHS 1 & 12)

\$3,500 (ex GST) AAA Members | \$4,500 (ex GST) Non-Members

BOOTH INCLUSIONS

- 3m wide x 2m deep booth
- 2m high walls (overall)
- Standard fascia signage to all fronts and side where applicable (up to 30 black characters, in capitals, on white PVC panel)
- 2 x LED spotlights
- 1 x 4amp power supply with 4-way power board
- One trestle table, two chairs and tablecloth

** Please note that these two booths will have a pillar in one corner of your allocated booth*

EXHIBITOR PROMOTION

- Your logo and organisation included in the exhibitor listing in the Pavements and Lighting Forum printed program, including contact details, company logo and 80-word company profile
- Company logo with link included on the AAA website

REGISTRATION INCLUSIONS

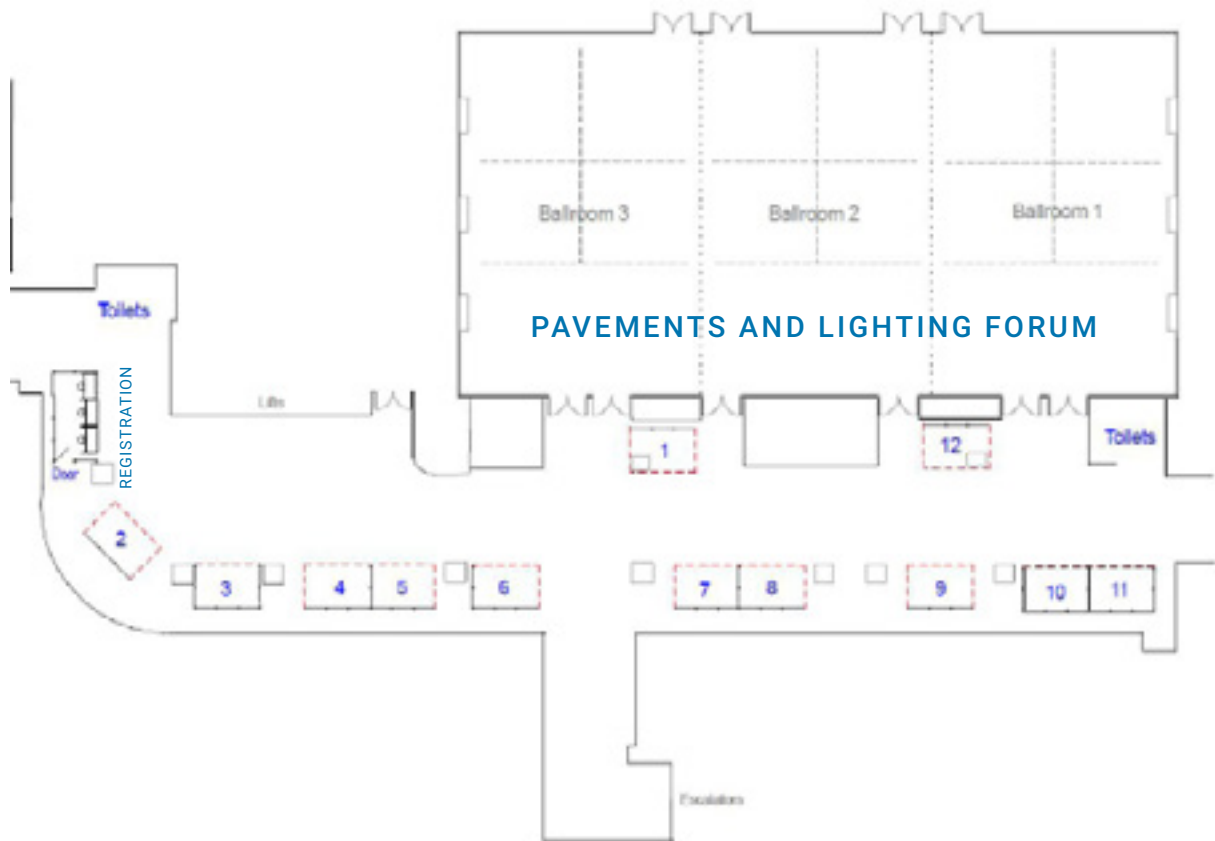
- Two exhibitor passes, which includes all catering for each day and both evening networking functions

ACCESS TO DELEGATES

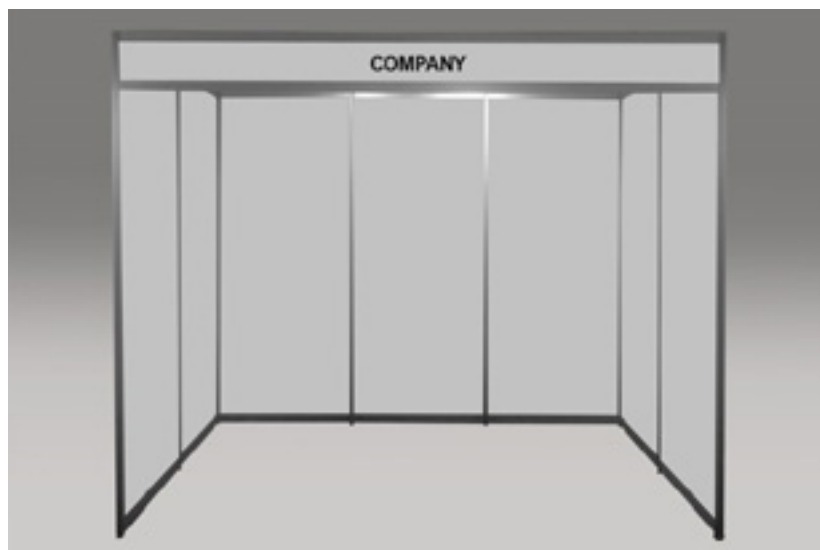
- Pavements and Lighting Forum delegate list to be made available as a PDF document two weeks prior to the event, as well as a final delegate list as a PDF document after the event (subject to the Privacy Act)

Please note that additional exhibitor passes can be purchased at the additional cost of \$600 + GST

FLOOR PLAN



*Please note that the floorplan is subject to change at any stage, depending on the final number of booths sold.



PAVEMENTS AND LIGHTING FORUM PARTNERSHIP PACKAGES

PARTNER/EXHIBITOR DETAILS

Organisation	ABN or ACN	
<input type="text"/>	<input type="text"/>	
Booking Contact Name	Position/Title	
<input type="text"/>	<input type="text"/>	
Email	Phone	
<input type="text"/>	<input type="text"/>	
Billing Address		
<input type="text"/>		
City	State	Postcode
<input type="text"/>	<input type="text"/>	<input type="text"/>

Please tick the options you wish to secure

SELECT	PARTNERSHIP OPPORTUNITIES	PRICE (excludes GST)
<input type="checkbox"/>	Platinum Partner	\$12,000
<input type="checkbox"/>	Premium Partner	\$8,000
<input type="checkbox"/>	Event Partner	\$6,000
<input type="checkbox"/>	Taste of Tasmania Networking Function Partner	\$7,000
<input type="checkbox"/>	Networking Cocktail Function Partner	\$7,000
<input type="checkbox"/>	Coffee Station & Catering Partner	\$6,500
<input type="checkbox"/>	Lanyard Partner	\$3,500
<input type="checkbox"/>	Printed Program Partner	\$3,500
SELECT	ADVERTISING OPPORTUNITIES	PRICE (excludes GST)
<input type="checkbox"/>	Full Page	\$1,000
<input type="checkbox"/>	Half Page	\$750
<input type="checkbox"/>	Quarter Page	\$500
SELECT	EXHIBITION OPPORTUNITIES	PRICE (excludes GST)
<input type="checkbox"/>	AAA member (booths 2-11) Booth preference:	\$4,000
<input type="checkbox"/>	Non-member (booths 2-11) Booth preference:	\$5,000
<input type="checkbox"/>	AAA member (booths 1 & 12) Booth preference:	\$3,500
<input type="checkbox"/>	Non-member (booths 1 & 12) Booth preference:	\$4,500

TOTAL

Total Amount \$

Name

Position

Organisation

Signed

Date

To confirm a partnership package and/or an exhibition booth, please return this completed acceptance form to:

Australian Airports Association

Email: events@airports.asn.au

Phone: 0429 589 066

On receipt of this form a tax invoice for the deposit and confirmation details will be sent. For those organisations which are partnering with the conference, a detailed partnership agreement will also be issued.

Terms and Conditions

Application and Payment

Following signing of this agreement, a tax invoice for the full amount will be forwarded. Sponsorship packages are not considered confirmed until payment is received. If the payment is not received within 21 days of invoice, the package will be released for re-sale.

Acceptance and Allocation

The Australian Airports Association reserve the right to accept or reject any application for sponsorship at its absolute and unfettered discretion with the return of any payment paid.

Sponsorship which may be limited in number will be generally allocated to those organisations who apply earliest. Allocation of sponsorship packages regardless of the preference indicated is at the discretion of the Australian Airports Association whose decision will be final.

Cancellation Policy

If the event is cancelled by the Australian Airports Association less than 12 months prior to the scheduled date a 100% refund will be provided. If the event is rescheduled by the organiser, and an inability to participate can be reasonably demonstrated a full refund will be provided. In the case of your cancellation of sponsorship, notification in writing should be sent to events@airports.asn.au.

In the event of cancellation of sponsorship Australian Airports Association reserves the right to retain monies paid in full unless resold.

Consequential Damage

The Australian Airports Association will not be liable for any indirect or consequential damages arising out of a breach of this agreement.

Marketing

The requirements for marketing materials (specifications and delivery details) for advertisements, signage, banners, satchel inserts or other arrangements will be sent via email at a later date.

Logos will be requested in both .jpg and .eps format, high resolution 300dpi. Should an alternative format be received, the Australian Airport Association cannot be held responsible for the quality of the logos displayed in any of the promotional material.

In the event that materials, information or artwork required are not received by the designated due date, their use for their intended purpose cannot be guaranteed. The value of these entitlements will not be refunded if this is the case.

Exceptional Circumstances

The Australian Airports Association reserve the right to change the venue and duration if exceptional circumstances demand. In the event of a change of venue and/or duration, the agreement to participate will remain in force as long as at least one month before the planned Conference is advised. The Australian Airports Association will use reasonable endeavours to remedy the impact of exceptional circumstances.

Partnerships

Nothing contained in this agreement will be deemed to constitute a partnership, joint venture or agency relationship. No action can take place that will in any way represent a partnership with the Australian Airports Association.

Responsibility

The Australian Airports Association and event venue accept no responsibility for any act, accidents, omissions on the part of service providers, the accuracy or content of any written or oral statements by speakers in connection with this event, delay, damage, personal injury or death.

Sponsors will indemnify the Organisers in respect of any claim and demands in respect thereof. Adequate insurance in respect of all such claims is the responsibility of the Sponsor. Australian regulators require all Sponsors to have adequate Public and Product Liability Insurance cover based on a limit of indemnity to the value of \$10 million or above. This refers to damage or injury caused to third parties/visitors on or in the vicinity of an exhibition stand or space. Sponsors will need to be able submit their Public Liability Insurance Certificate upon request.

The Australian Airport Association will also take out adequate Public and Product Liability Insurance in the name of the forum based on a sum of not less than \$10 million dollars.

Registrations

Partners are not permitted to attend Forum sessions or social functions unless the relevant tickets are offered as part of the particular sponsorship package. However, should Sponsors wish to attend the Forum as a delegate or attend social functions, the appropriate registration form must be completed and forwarded to the Australian Airports Association together with the applicable registration fee.

Partnership Packages

Any variations to the description of each package as detailed in this agreement must be as agreed in writing with the Australian Airports Association.

Unavoidable Occurrences

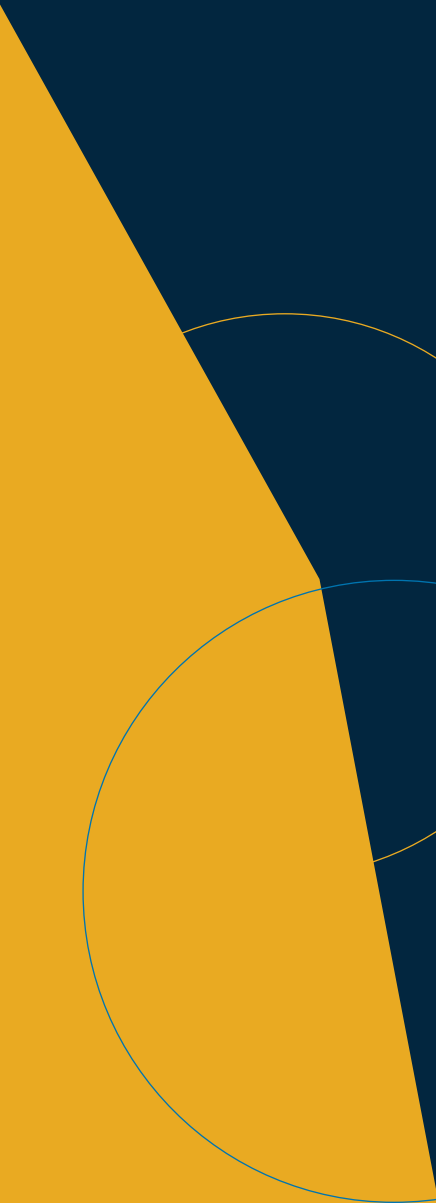
In the event that the Forum is cancelled or delayed through no fault of the Australian Airports Association and the Venue Manager, including but not limited to fire, flood, labour disputes, natural disasters, acts of God(s), civil disorders, riots, insurrections, work stoppages, slow-downs or disputes, or other similar events then Sponsors shall not be entitled to any refund or claim for any loss of damage.

Venue

Sponsors and the servants, agents, contractors and invitees of Sponsors are also to observe the rules, regulations and procedures as prescribed by the venue.

Agreement

The terms for this agreement commence on the date of receipt by Australian Airports Association of a signed copy and ends on 28 May 2021. If you have any questions email events@airports.asn.au or call 02 6230 1110.



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